

WorkOne Indy  
RFP  
Information  
Session  
April 2, 2026

Empl<sup>★</sup>yIndy



1

Welcome &  
Introductions

2

EmployIndy  
Background

3

WorkOne

4

Proposal  
Requirements

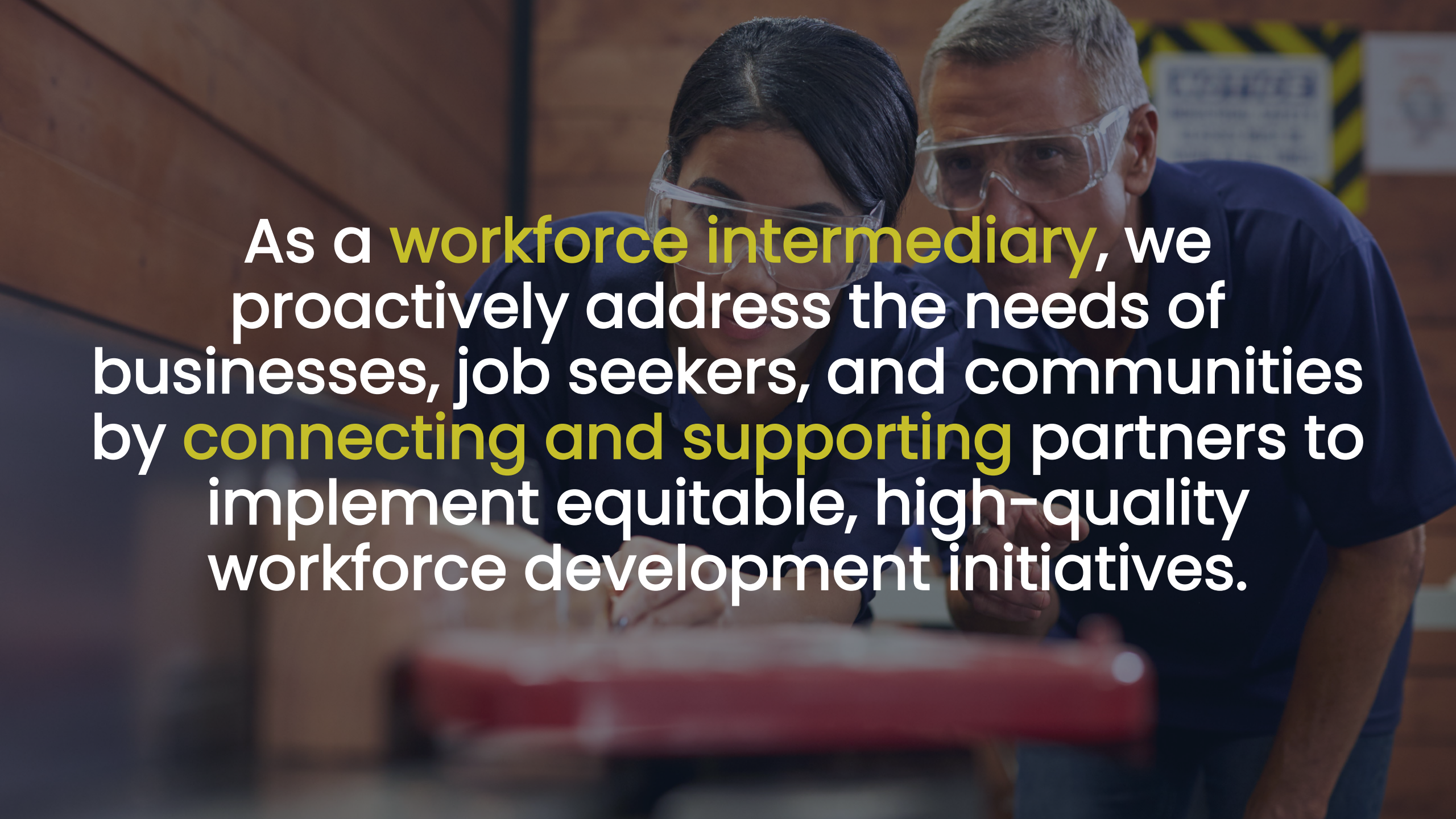
- *Please put your name and organization in the chat*
- *All questions must be submitted via the chat*
  - *Questions will not be answered during conference*
- *All note takers are not permitted*
- *Slide deck posted on EmployIndy website*



# Background

## About EmployIndy



A woman and a man, both wearing safety glasses, are looking intently at a document or blueprint in a workshop setting. The woman is on the left, and the man is on the right. They are both wearing dark blue shirts. The background shows a wooden wall and a yellow and black hazard sign.

As a **workforce intermediary**, we proactively address the needs of businesses, job seekers, and communities by **connecting and supporting** partners to implement equitable, high-quality workforce development initiatives.

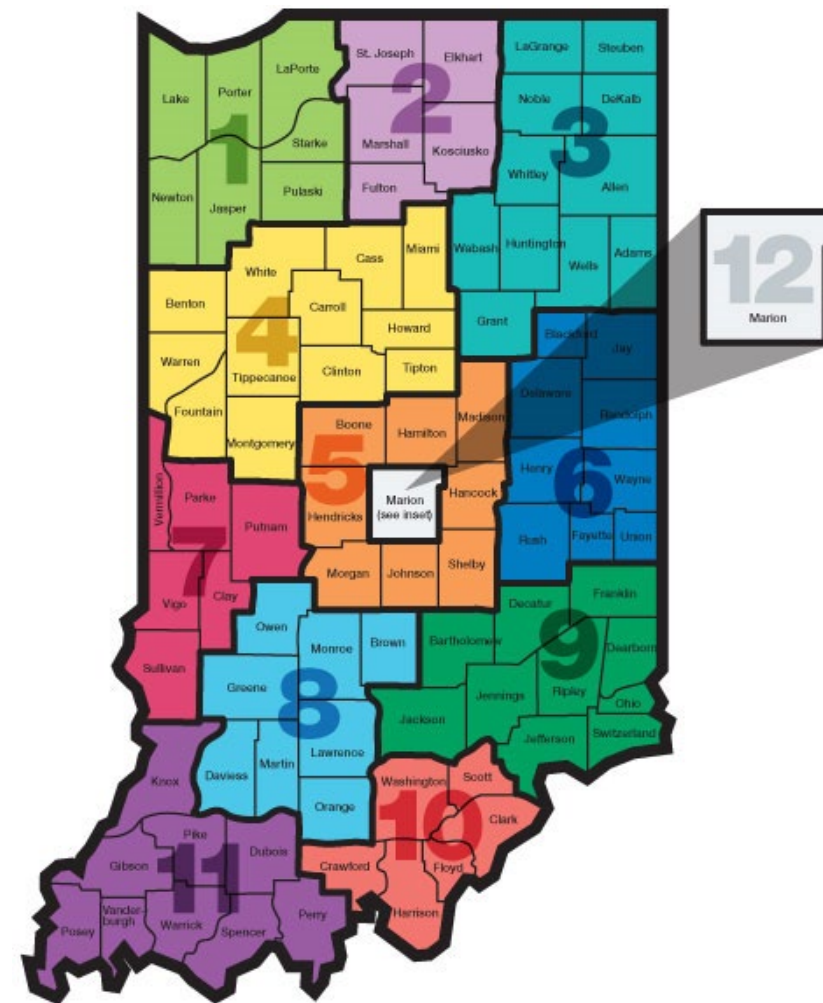
# VISION

For all Marion County residents to have access to services and training necessary to secure a livable wage and grow in a career that meets employer demand for talent.

# MISSION

EmployIndy guides the local workforce ecosystem and makes strategic investments to promote equity and remove barriers to quality employment for underserved and underrepresented residents.

# Workforce Development Board



## GOAL 1

Implement  
High-Quality  
Initiatives

## GOAL 2

Prioritize  
Equity +  
Economic  
Mobility

## GOAL 3

Build Capacity  
to Ensure  
Quality

## GOAL 4

Promote +  
Support  
Systems  
Change

## Career-Connected Learning

## Coaching + Training

## Talent Connection

## Good Jobs

**TALENT**  **BOUND**

**PROJECT**  
*indy* MAYOR JOE HOGSETT'S  
YOUTH JOBS INITIATIVE

**Modern**  
Apprenticeship  
**MAP**  
FOR HIGH SCHOOL STUDENTS

**JAG**  **Indy**  
JOBS FOR AMERICA'S GRADUATES

**WorkOne**  
*Indy*

americanjobcenter  
INDIANA

**Indy**  
**Achieves**

**YES**  
INDY

**JOBREADY.**  
*indy*

Talent  
Connection

**GOOD**  
**WAGES**  
INITIATIVE

**POWER UP**  
**INDIANA.**

**CHOICE**  
EMPLOYERS

Systems Change + Advocacy

**NEW SKILLS**  
READY NETWORK  
Indianapolis, Indiana

Accelerate **ED**

# WorkOne<sup>SM</sup>

Indy

americanjobcenter  
INDIANA





37,483

VISITORS



872

EMPLOYERS



1,242

NEW HIRES

# Basic and Individualized Career Services

- Front Door and Resource Area
- Workshops and Learning Labs
- Career Navigation
- Assessments and Development of Individual Employment Plans
- Case Management and Follow Up
- Participant readiness and enrollment in training (EmployIndy manages training/ITA funding)
- Supportive Services
- Community-Based Access
- Rapid Response and Employer Interface
- Data, Quality, and Continuous Improvement

# Designing the Next Generation of WorkOne Indy

- Technology-enabled workforce service model
- Use of digital tools & data automation
- Incorporation of AI and emerging technologies
- Expanded customer access through technology and community partners
  - In-person, virtual, & hybrid
  - Bring services to where participants are
- Faster movement for customer through service “tiers”
  - Entry → Enrollment → Training → Employment
- Enhanced customer experience
- Full WIOA compliance at all times

# Staffing Approach

## Required Coverage

- Full coverage across all WorkOne Indy service areas
- In-person, virtual, and hybrid service delivery
- Support for current Scope of Services
- Remote delivery of all applicable services

## Integrated Operations

- Seamless coordination with EmployIndy staff, State staff, One-Stop partners, and community-based service locations

## Innovation & Access

- Innovative staffing approaches that:
  - Expand customer access
  - Improve responsiveness and speed
  - Maintain service quality

## PY25 Performance Measures

	<b>Adult</b>	<b>Dislocated Worker</b>	<b>Youth</b>
<b>Employment 2Q</b>	83.00%	76.40%	80.00%
<b>Employment 4Q</b>	80.00%	76.00%	82.10%
<b>Median Earnings</b>	\$8,000	\$9,000	\$4,300
<b>Credential Rate</b>	71.00%	77.00%	68.00%
<b>MSG</b>	66.20%	66.50%	69.00%

# Contract Amount & Funding Source

Contract amount between \$1,400,000 and \$2,000,000

- NOTE: WIOA Title I Training Funds are not included in this budget

Workforce Innovation & Opportunity Act (WIOA) funding

- Adult & Dislocated Worker

One award over a 12-month period

July 1, 2026 - June 30, 2027

- Option to extend for up to 2 years through June 30, 2029

# Proposal Requirements

A city skyline featuring several prominent skyscrapers. In the foreground on the left, there is a large, colorful, abstract sculpture made of metal rods and panels. The buildings in the background include a tall, dark skyscraper with a white top section, a blue glass skyscraper with 'REGIONS' written on it, and a building with a red 'Wilton' sign. A classical building with a dome is also visible. The sky is overcast and grey.

- *Must be submitted at [www.employindy.org/contractopp](http://www.employindy.org/contractopp)*
- *Must use the provided [template](#)*
- *Must fill out all sections*
- *Must include all proposal details within maximum character limits for each section*
- *Must be submitted by date and time indicated in the RFP (April 17<sup>th</sup> by 11:59pm)*

1. *Proposal Cover Sheet*
2. *Organizational Overview and Capacity*
3. *Service Delivery Model and Customer Flow*
4. *Current State and Proposed Improvement Strategy*
5. *Employer Interface, Training, and Career Pathways*
6. *Participant Support, Accessibility, and Equity*
7. *Performance Measurement, Data and Continuous Improvement*
8. *Staffing Plan*
9. *Budget and Budget Narrative*
10. *Projected Performance Outcomes*
11. *Attachments*
  - *Org. chart, audit, letters of commitment*

<b>Factors</b>	<b>Max Score</b>
<i>Organizational Overview &amp; Capacity</i>	15
<i>Service Delivery Model and Customer Flow</i>	15
<i>Current State and Proposed Improvement Strategy</i>	15
<i>Employer Interface, Training, and Career Pathways</i>	10
<i>Participant Support, Accessibility, and Equity</i>	10
<i>Performance Measurement, Data &amp; Continuous Improvement</i>	10
<i>Staffing Plan</i>	5
<i>Budget and Budget Narrative</i>	5
<i>Projected Performance Outcomes</i>	10
<i>XBE Status/Leadership Representation</i>	5
<b>Total Points</b>	<b>100</b>

<b>Activity</b>	<b>Deadline</b>
<i>Questions received</i>	<i>Friday, April 3, 2026, 5:00pm</i>
<i>Response to questions posted</i>	<i>Tuesday, April 7, 2026</i>
<i>Proposals due</i>	<i>Friday, April 17, 2026, 11:59 p.m. ET</i>
<i>Bidders Presentations (if needed)</i>	<i>Thursday, April 30, 2026</i>
<i>Notice of Award (Pending Board Approval)</i>	<i>Week of May 11, 2026</i>
<i>Contract start date</i>	<i>July 1, 2026</i>

- Questions during the Bidder's Conference must be submitted in the chat window
- Additional questions must be submitted in writing and submitted via [www.employindy.org/contractopp](http://www.employindy.org/contractopp)
- All responses posted at [employindy.org](http://employindy.org)



Employ★Indy