
Questions and Answers

1) What type of an audit? Financial or programmatic?

- The RFP lists “Audit” under *Required Attachments*, which in this context refers to the organization’s most recent external financial audit (not a programmatic review).
- Note for providers with federal funds: If your organization expended \$1,000,000 or more in federal awards during your last fiscal year, Uniform Guidance §200.501 requires a Single Audit (or eligible program-specific audit). Your external audit submission should satisfy those federal requirements.

2) If you do not have an audit, what about a 990 or profit/loss and budget?

- The RFP lists an Audit as a required attachment. If your organization did not meet the Uniform Guidance audit threshold (i.e., you expended less than \$1,000,000 in federal awards during the fiscal year), you are not required by Uniform Guidance to obtain a Single Audit. In that case you may submit your IRS Form 990, profit & loss (income) statement, and current organizational budget in lieu of an external audit. Please note that EmployIndy reserves the right to request additional documentation.

3) Are you going to send the power point to us?

- The PowerPoint slides from the Bidder’s Conference have been posted on the EmployIndy website under Contract Opportunities.

4) Do participants have to enroll in Project Indy to count toward KPIs?

- Project Indy is required as a part of YES Indy enrollment.

5) Does the services have to align with what the listed pathways?

- Education, training, and credentials should align with in-demand career pathways that lead to livable wages. Services for participants must align with WIOA 14 Service Elements.

6) Will a profit/loss work instead of an audit?

- See answer to number two (2).

7) Are MOU's with employers required at the time of the application? It appears they must be submitted as an attachment with the application, but I just want to confirm.

- Employer MOUs are not required at the time of application submission. However, applicants are strongly encouraged to include them, as they help demonstrate established employer partnerships and may strengthen the proposal.

Request for Proposals (RFP) 2026-001

YES Indy Service Provision

Release Date: March 3, 2026

Proposal Due Date: March 31, 2026



If MOUs are not provided, applicants should clearly describe their employer partnerships, engagement strategy, and any planned or developing relationships in Section 3: Program Design & Integrated Service Delivery.

8) Does EmployIndy have required benchmarks that grantees must achieve for the employment retention metrics? For example, 50% of participants must retain employment for 60 days.

- Yes. EmployIndy has established employment retention Key Performance Indicators (KPIs), which are outlined on pages three (3) and four (4) of the RFP. These include retention at 30-, 60-, 90-, 180-, and 365-days. These KPIs reflect overall program-level targets that all funded providers collectively contribute toward. Applicants should propose realistic but ambitious retention outcomes in Section 10: Projected Performance Outcomes, aligned with these expectations.