



# Employ<sup>★</sup>Indy

*YES Indy  
Bidder's Conference  
March 10, 2026*

# Agenda

- *Welcome and Introductions*
- *System Overview*
- *Purpose of YES Indy RFP*
- *Proposal Requirements*
- *RFP Timeline*
- *Technical Assistance*



# Session Information

- *Please put your name and organization in the chat*
  - *If not in chat, you will not be counted as present*
- *All questions must be submitted via the chat*
  - *Questions will not be answered during conference*
- *All note takers are not permitted*
- *Slide deck posted on EmployIndy website*





*EmployIndy guides the local workforce ecosystem and makes strategic investments to promote equity and remove barriers to quality employment for underserved and underrepresented residents*

# Strategic Goals

- 1. Elevate implementation of high-quality initiatives for individuals and employers to succeed in a rapidly changing 21st Century economy;*
- 2. Build capacity among ecosystem partners to ensure quality services through training and support across Marion County;*
- 3. Utilize data to prioritize equity among interventions in the workforce development ecosystem that lead to economic mobility; and*
- 4. Promote and support systems change to ensure an enabling environment that promotes success in the education through workforce pipeline.*



# Priority Focus Areas

1. *Career-Connected Learning*
2. *Coaching and Training*
3. *Talent Connection*
4. *Good Jobs*
5. *Systems Change & Advocacy*



## Career-Connected Learning

## Coaching + Training

## Talent Connection

## Good Jobs



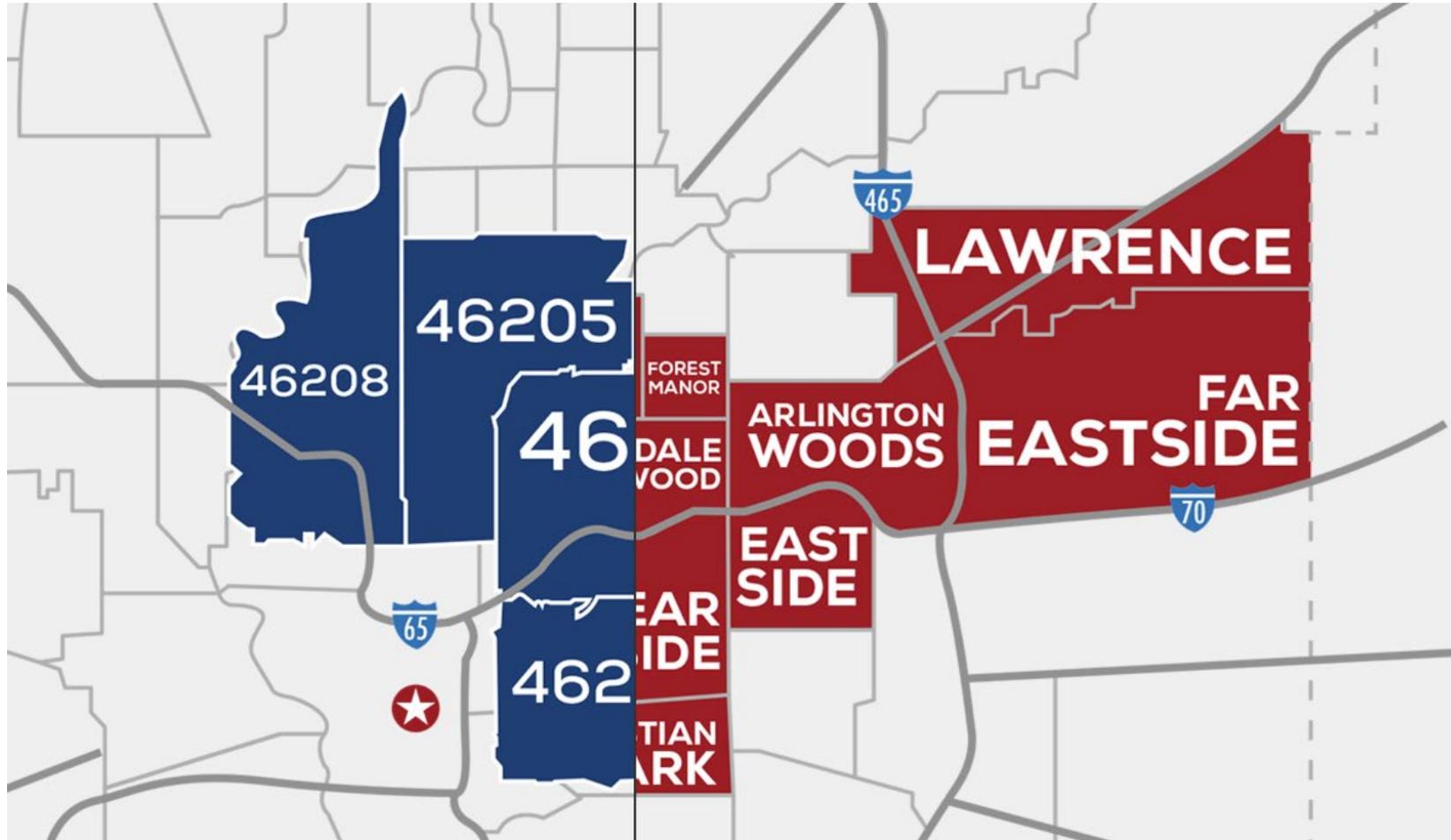
Talent Connection



## Systems Change + Advocacy



# High-Priority Neighborhood Clusters



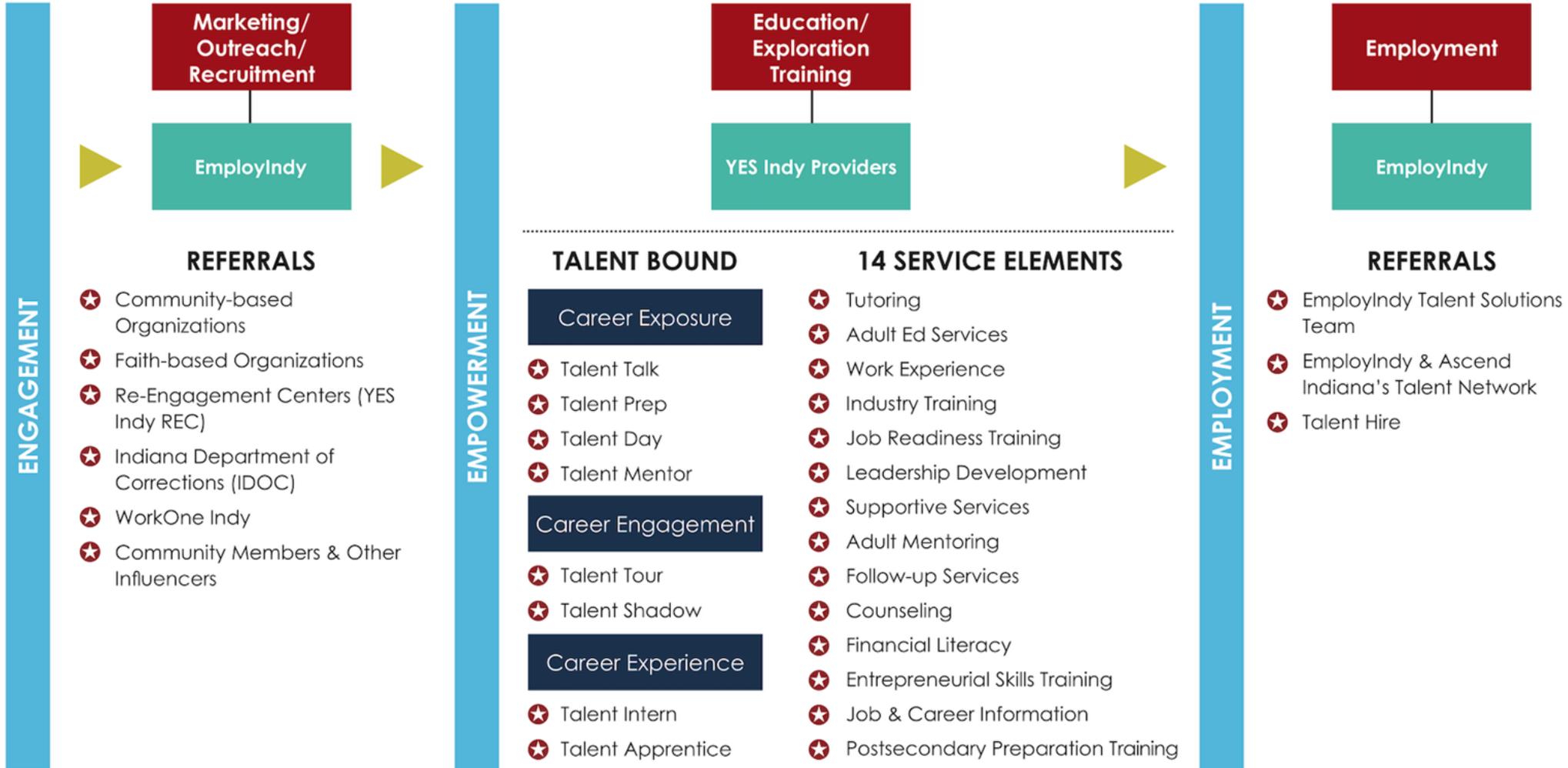
# Purpose of RFP 2026-001

- *Contract with qualified community-based organizations to serve as YES Indy providers for the 2026–2027 program year, delivering comprehensive workforce development services to Opportunity Youth between 16-24 years old who are disconnected from school and/or employment.*



# YES Indy

## The Marion County Youth Employment System



EmployIndy

TALENT BOUND



# Participant Eligibility Requirements

- *Out-of-school and not enrolled or attending a secondary or post-secondary school.*
- *Not younger than 16 and not older than 24 years of age at time of enrollment.*
- *At least one barrier*
- *Male participants 18 years or older must be registered with Selective Service (WIOA only).*



# ABC Continuum

- *The YES Indy model depends on the ability of the Career Coach to guide a client through from receiving any job (“A” job) to skilling them up to earn a better job (“B” job), or a career.*
- *To ensure that participants receive the support needed to move through the ABC continuum, it will be required that almost 50% of placements are placed at the B or C level as mentioned in the RFP under Funding Structure.*
- *A level: \$10 - \$17.99*
- *B and C level: \$18 and up*



# Project Indy



- *Mayor Hogsett's initiative launched in 2016*
- *Designed to connect young adults ages 16-24 with employment in Marion County*
- *Started as a summer job program but has since expanded to include openings year round*
- *The Project Indy portal operates very similarly to Indeed. Youth can upload a resume and once they're registered, can reach out to as many employers as they choose to from one site*
- *The employer, if interested, will contact the youth and lead off with furthering the process of connectivity*
- *Registration is required for all participants as part of the YES Indy enrollment process*



# Job Readiness Framework

- *Job readiness must align with EmployIndy [Job Readiness Framework](#)*
  - *A participant must complete two or more skill areas to be counted as a Job Readiness Key Performance Indicator (KPI).*
- *Work Readiness Checklist must be uploaded into Efforts to Outcomes (ETO)*
  - *At least two Skill Areas must be checked before uploading checklist*
- *Job Ready Indy badges are not required, but highly recommend*



# Integrated Program Priorities

- *EmployIndy expects all YES Indy providers to incorporate the following priorities as integrated components of their overall service delivery model:*
  - *Align with in-demand career pathways*
  - *Embed work-based learning & employer engagement*
  - *Support job placement and advancement*
  - *Leverage strong partnerships*
  - *Provide comprehensive supports*
  - *Use data to strengthen outcomes*



# Service Provider Responsibilities

- *Deliver innovative, high-quality, and results-based employment services*
- *Funding Compliance*
- *Data Collection and Outcomes*
- *Quality Assurance*
- *Community of Practice*
- *Insurance – amount based on award*



# Contract & Funding

- *WIOA & Philanthropic funds*
- *Multiple awards over a 12-month period*
- *Tiered funding approach*
- *July 1, 2026-June 30, 2027*
  - *All funding must be spent by June 30, 2027*
- *Option to extend for up to 2 years through June 30, 2029*
- *Provider must be able to deliver services beginning July 1, 2026*



# Proposal Requirements

- *Must be submitted at [www.employindy.org/contractopp](http://www.employindy.org/contractopp)*
- *Must use the provided [template](#)*
- *Must fill out all sections*
- *Must include all proposal details within maximum character limits for each section*
- *Must be submitted by date and time indicated in the RFP (March 31 by 11:59pm)*



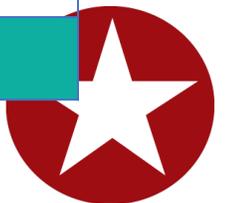
# Proposal Overview

1. *Proposal Cover Sheet*
2. *Organizational Capability and Qualifications*
3. *Program Design & Integrated Service Delivery*
4. *Employer Engagement, Training & Career Pathways*
5. *Participant Support, Retention, & Barrier Removal*
6. *Equity, Trauma-Informed & Culturally Responsive Practice*
7. *Performance Measurement, Data & Continuous Improvement*
8. *Budget & Funding Tier Request*
9. *WIOA 14 Service Elements Plan*
10. *Projected Performance Outcomes*
11. *Attachments*
  - *Org. chart, audit, letters of commitment*



# Scoring Rubric

<b>Factors</b>	<b>Max Score</b>
<i>Organizational Qualifications &amp; Capacity</i>	15
<i>Program Design &amp; Integrated Service Delivery</i>	15
<i>Employer Engagement, Training &amp; Career Pathways</i>	10
<i>Participant Support, Retention &amp; Barrier Removal</i>	10
<i>Equity, Trauma-Informed &amp; Culturally Responsive Practice</i>	10
<i>Performance Measurement, Data &amp; Continuous Improvement</i>	10
<i>WIOA 14 Service Elements Plan</i>	10
<i>Projected Performance Outcomes</i>	10
<i>Budget &amp; Funding Tier Request</i>	5
<i>XBE Status/Leadership Representation</i>	5
<b>Total Points</b>	<b>100</b>



# RFP Timeline

Activity	Deadline
Questions received	Friday, March 13, 2026, 5:00pm
Response to questions posted	Tuesday, March 17, 2026
Proposals due	Tuesday, March 31, 2026, 11:59 p.m. ET
Bidders Presentations (if needed)	Monday, April 20 & Tuesday, April 21, 2026
Notice of Award (Pending Board Approval)	Week of May 1, 2026
Contract start date	July 1, 2026



# Technical Assistance

- *Questions during the Bidder's Conference must be submitted in the chat window*
- *Additional questions must be submitted in writing and submitted via [www.employindy.org/contractopp](http://www.employindy.org/contractopp)*
- *All responses posted at [employindy.org](http://employindy.org)*



A city skyline featuring several prominent skyscrapers. On the left, a tall building has a facade of colorful, rectangular panels. In the center, a blue glass skyscraper is labeled "REGIONS". To its right, a taller skyscraper has a "Wilton" sign. Further right, another skyscraper has a red key logo on its roof. In the foreground, there are bare trees and a street lamp. A large red vertical line is positioned on the left side of the image, partially overlapping the colorful building.

*Thank You!*