

A photograph of the Indianapolis skyline at dusk. The sky is a deep, dark blue with some light clouds. Several skyscrapers are visible, including the Bank of America Tower on the left and the Indiana State Capitol building on the right. The city lights are beginning to glow, and the overall atmosphere is serene and professional.

# EmployIndy

Jobs for America's Graduates (JAG)  
Services


Bidder's Conference  
May 4, 2018

# Agenda

- ★ Welcome and Introductions
- ★ System Overview
- ★ Purpose of RFP
  - ★ JAG Model Overview
  - ★ Responsibilities
  - ★ Contract & Funding
- ★ Proposal Requirements
- ★ RFP Timeline & Technical Assistance







EmployIndy guides the local workforce ecosystem and makes strategic investments to remove barriers to quality employment for underserved and underrepresented residents.



ADDRESS  
SYSTEMATIC  
BARRIERS FOR  
EMPLOYERS AND  
JOB-SEEKERS





# CREATE A POSITIVE TRAJECTORY FOR YOUNG ADULTS

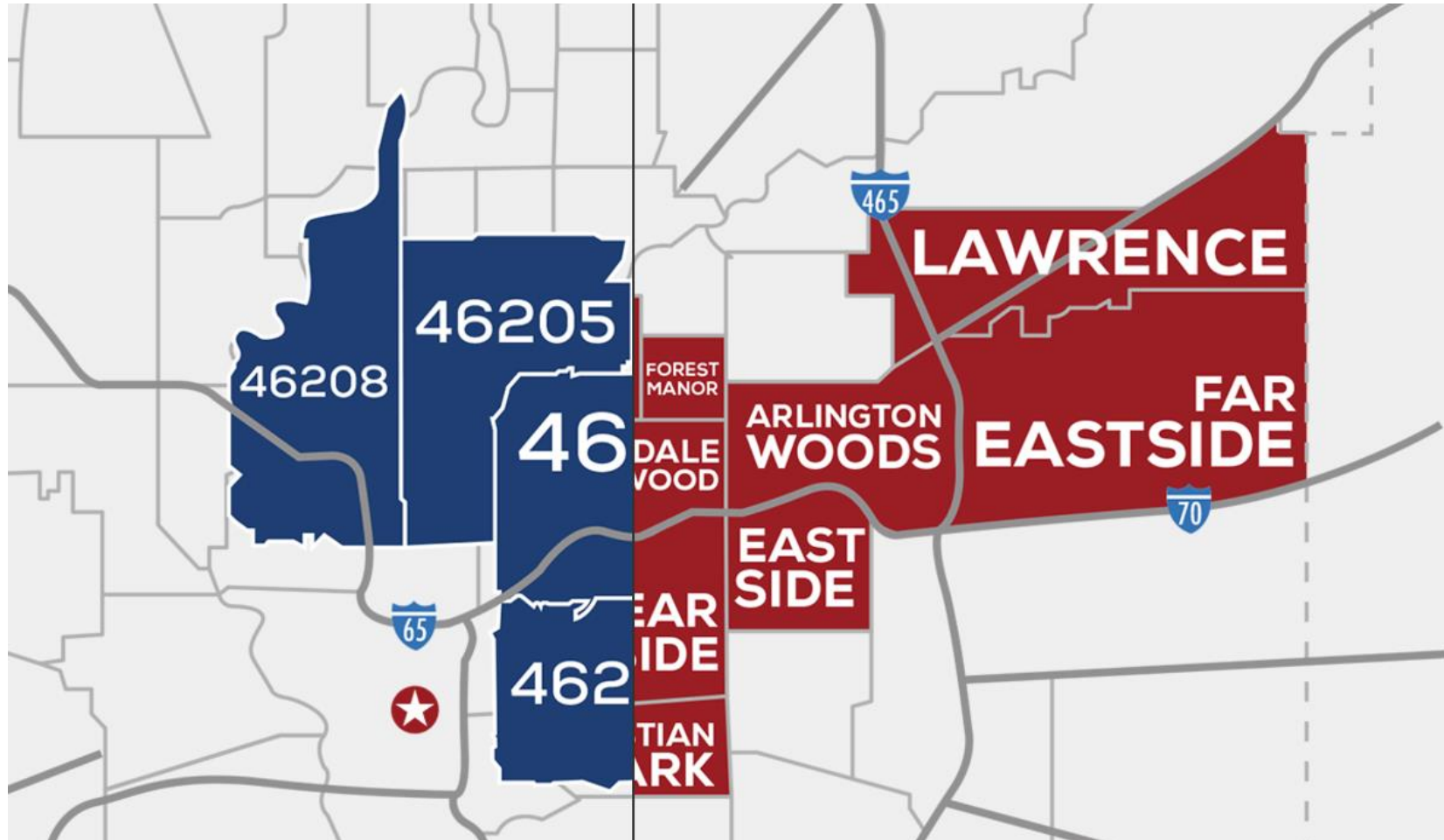




# CREATE AN EMPLOYER- DRIVEN URBAN NEIGHBORHOOD FRAMEWORK



# High-Priority Neighborhood Clusters



# Purpose of RFP 2018-004

- ★ Contract with one or more in-school youth service providers to implement and operate the Jobs for America's Graduates (JAG) program in selected Marion County high schools during the 2018-2019 school year.





# What is JAG?

- ★ National non-profit corporation, chartered in Delaware, that assists states in implementing a statewide JAG Model
- ★ Through the JAG affiliation, each state sponsoring organization receives a set of services, materials and training assistance to implement the JAG Model.



# JAG Structure

## NATIONAL

- ★ JAG National Board of Directors
- ★ JAG National Operations
- ★ JAG National Council of State Affiliates

## STATE

- ★ Indiana Department of Workforce Development

## LOCAL

- ★ Indiana Workforce Development Boards (EmployIndy)
- ★ Local School Districts
- ★ Service Provider
- ★ JAG Schools
- ★ JAG Specialists
- ★ JAG Students



JAG Indiana  
State Career Development Conference, 2018  
*JAG National Ken Smith Scholar, Jailah Carter*





# JAG National Model

- ★ Specialists are in the schools & serve ~30-40 students
- ★ Contact Goal – 1 hour/day; 5 days/week; 36 weeks plus summer
- ★ National Curriculum – based on 37-86 workplace competencies
- ★ Career Association
- ★ Community Service
- ★ Field trips; guest speakers; job experiences; mentors; tutors
- ★ Employer marketing and job development
- ★ Goals: Graduation; Employment; Higher Education



# JAG Program Models

- ★ Middle School Program (7<sup>th</sup> & 8<sup>th</sup>)
- ★ Multi-Year Program (9<sup>th</sup> – 12<sup>th</sup>)
  - ★ Indiana focuses on 11<sup>th</sup> and 12<sup>th</sup> grade
- ★ Senior Program
- ★ Alternative Learning Program
- ★ Out-of-School Program
- ★ Early College Program
  - ★ Indiana is piloting two programs at Ivy Tech in Indianapolis & Fort Wayne, 2017-18 School Year





# JAG Indy Programs

## 2017-2018 SCHOOLS INCLUDE:

- ★ Arlington
- ★ Arsenal Tech
- ★ Beech Grove
- ★ Ben Davis
- ★ Decatur Central
- ★ Decatur Township School for Excellence
- ★ George Washington
- ★ Indiana School for the Deaf
- ★ Indianapolis MET
- ★ Ivy Tech (Central)
- ★ McKenzie Center for Innovation & Technology
- ★ Northwest
- ★ North Central



# Eligibility

- ★ JAG barriers to employment or successful completion of education
- ★ Other eligibility based on funding sources
  - ★ Age 16-21
  - ★ Low income
  - ★ Registered with the Selective Service



JAG Indiana 10 Year Anniversary Celebration  
JAG Indy Student Pages





# Responsibilities

- ★ Deliver innovative, high-quality, and results-based employment services
- ★ Funding Compliance
- ★ Data Collection and Outcomes
- ★ Quality Assurance
- ★ Insurance
- ★ Staffing
  - ★ 1 JAG Specialist/program and at least 1 Business and Community Outreach Coordinator
- ★ Professional Development for Staff and Students
- ★ Maintain JAG Model Component Standards



# Contract & Funding

- ★ WIOA, State, TANF and possibility for Philanthropic funds
- ★ Target funding level= \$1,520,000 for 12 month period
- ★ July 1, 2018-June 30, 2019
- ★ Option to extend for up to 2 years through June 30, 2021
- ★ Provider must be able to deliver services beginning July 1, 2018



# Proposal Requirements

- ★ Must follow the outline and formatting requirements
- ★ Must include all section and sub-section headings exactly as they appear in the RFP
- ★ Must include all proposal details within maximum page limits for each section





# Required Outline

1. Proposal Cover Sheet, not included in page total
2. Organizational and Staffing
  - max. 3 pages
3. Proposal Narrative
  - max. 15 pages
4. Budget and Budget Narrative Summary Form,
  - max. 3 pages (narrative)
  - use template provided
5. Required Attachments,
  - 2 required attachments



# Scoring Rubric

Evaluation Factors	Max. Score
Organization and Staffing	20
Proposal Narrative	60
Budget/Financials	20
<b>Total Points</b>	<b>100</b>



# RFP Timeline

Activity	Deadline
Questions Received	Monday, May 7, 2018, 5 p.m.
Response to Questions Posted	Tuesday, May 8, 2018, 5 p.m.
Letter of Intent to Bid Due	Thursday, May 10, 2018, 5 p.m.
Proposal Due	Friday, May 18, 2018, 4 p.m.
Bidders Presentations (if needed)	Monday, June 4, 2018
Contract Negotiations Period	June 11-15, 2018
Effective Date of Contract	July 1, 2018





# Technical Assistance

- ★ Record each question on an individual Post-it; include Name and Organization
- ★ Additional questions must be submitted in writing and emailed to [sphillips@employindy.org](mailto:sphillips@employindy.org)
- ★ All responses posted at [employindy.org](http://employindy.org)

