Community-Based Workforce Development
Bidder's Conference
November 3, 2017
Agenda

- Welcome and introductions
- Who is EmployIndy
- Purpose of RFP #2017-005
- Proposal requirements
- RFP timeline
- Technical assistance
EmployIndy guides the local workforce ecosystem and makes strategic investments to remove barriers to quality employment for underserved and underrepresented residents.
ADDRESS SYSTEMATIC BARRIERS FOR EMPLOYERS AND JOB-SEEKERS
ADDRESS SYSTEMATIC BARRIERS

- Strategic Partnerships
- Labor Market Information
- Work-and-Learn Opportunities
- Job Fairs and Community Calendar of Events
- Direct Hiring Assistance
- Sector “Pipeline” Projects
CREATE AN EMPLOYER-DRIVEN URBAN NEIGHBORHOOD FRAMEWORK
High-Priority Neighborhood Clusters
Purpose of RFP #2017-005

- Contract with CBOs to deliver barrier-busting workforce development activities
- Facilitate transition to career pathways toward self-sufficiency family sustaining wages
- Provide flexible funding that provides access to employment & training services for more residents
- Services to residents in high-need households, in high priority neighborhoods
Scope of RFP #2017-005

- Grant funding available: $500,000
- Approximately 5-7 CBOs will be awarded grants
- Single awards will not exceed $100,000
- Contracts beginning on January 1, 2018 and ending December 31, 2018
- Cost reimbursement contracts
CDBG & EmployIndy

- Workforce intermediary on behalf of DMD for CDBG employment services awards and implementation
- Deployed over $3 million since 2011
- Serving nearly 6000 participants
- 985 earning credentials
- 1,580 placements
CDBG Funded Organizations

- Provide workforce development services
- Provide educational services
- Provide job placement, retention and supportive services
- Partner with other CBOs to offer services not available in-house
- Provide access to WorkOne Indy services
CDBG Key Performance Indicators & Outcomes

- Enrollment
- Job Readiness Completion
- Enrollment in Education or Training
- Credential Completion
- Placement in Employment
- Increase in Self-Sufficiency
- 30 and 60 Day Retention
# Proposal Requirements & Evaluation

<table>
<thead>
<tr>
<th>Must Include</th>
<th>Requested Attachments</th>
<th>Evaluation Criteria</th>
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<tbody>
<tr>
<td>Proposal Cover Sheet – One page not included in page total</td>
<td>N/A</td>
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<tr>
<td>Organizational Capability and Qualifications</td>
<td>Organizational chart</td>
<td>10 points</td>
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<td>Resumes of key staff</td>
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<td>Service Delivery Plan</td>
<td>Support documents as needed</td>
<td>50 points</td>
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<td>Budget and Budget Narrative</td>
<td>Copy of financial audit</td>
<td>15 points</td>
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<td>Operational budget – Attachment A</td>
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<td>Activity</td>
<td>Deadline</td>
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<tr>
<td>Questions received</td>
<td>Friday, November 10 until 5pm ET</td>
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<td>Response to questions posted</td>
<td>Monday, November 13</td>
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<td>Proposals due</td>
<td>Friday, November 17 no later than 4pm ET</td>
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<td>Bidders Presentations (if needed)</td>
<td>Wednesday, December 6 and Thursday, December 7</td>
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<td>Contract negotiation period</td>
<td>Monday, December 4 thru Friday, December 15</td>
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<td>Contract start date</td>
<td>January 1, 2018</td>
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Technical Assistance

- Record each question on an individual Post-it, include name and organization.
- Additional questions must be submitted in writing and emailed to sphillips@employindy.org.
- All responses posted at employindy.org.