

A photograph of the Indianapolis skyline at dusk. The sky is a deep, dark blue with some light clouds. Several skyscrapers are visible, including the Bankers Life Tower on the left and the Indiana State Capitol building on the right. The buildings are lit up from within, and some have their exterior lights on. In the foreground, there is a canal with a walkway and some trees. The overall scene is a mix of urban architecture and natural elements.

# EmployIndy


Community-Based Workforce Development  
Bidder's Conference  
November 3, 2017

# Agenda

- ★ Welcome and introductions
- ★ Who is EmployIndy
- ★ Purpose of RFP #2017-005
- ★ Proposal requirements
- ★ RFP timeline
- ★ Technical assistance



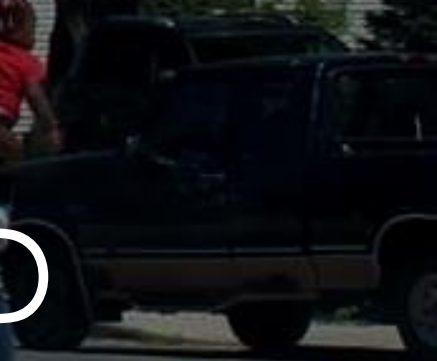




EmployIndy guides the local workforce ecosystem and makes strategic investments to remove barriers to quality employment for underserved and underrepresented residents.



ADDRESS  
SYSTEMATIC  
BARRIERS FOR  
EMPLOYERS AND  
JOB-SEEKERS



# ADDRESS SYSTEMATIC BARRIERS

- ★ Strategic Partnerships
- ★ Labor Market Information
- ★ Work-and-Learn Opportunities
- ★ Job Fairs and Community Calendar of Events
- ★ Direct Hiring Assistance
- ★ Sector “Pipeline” Projects



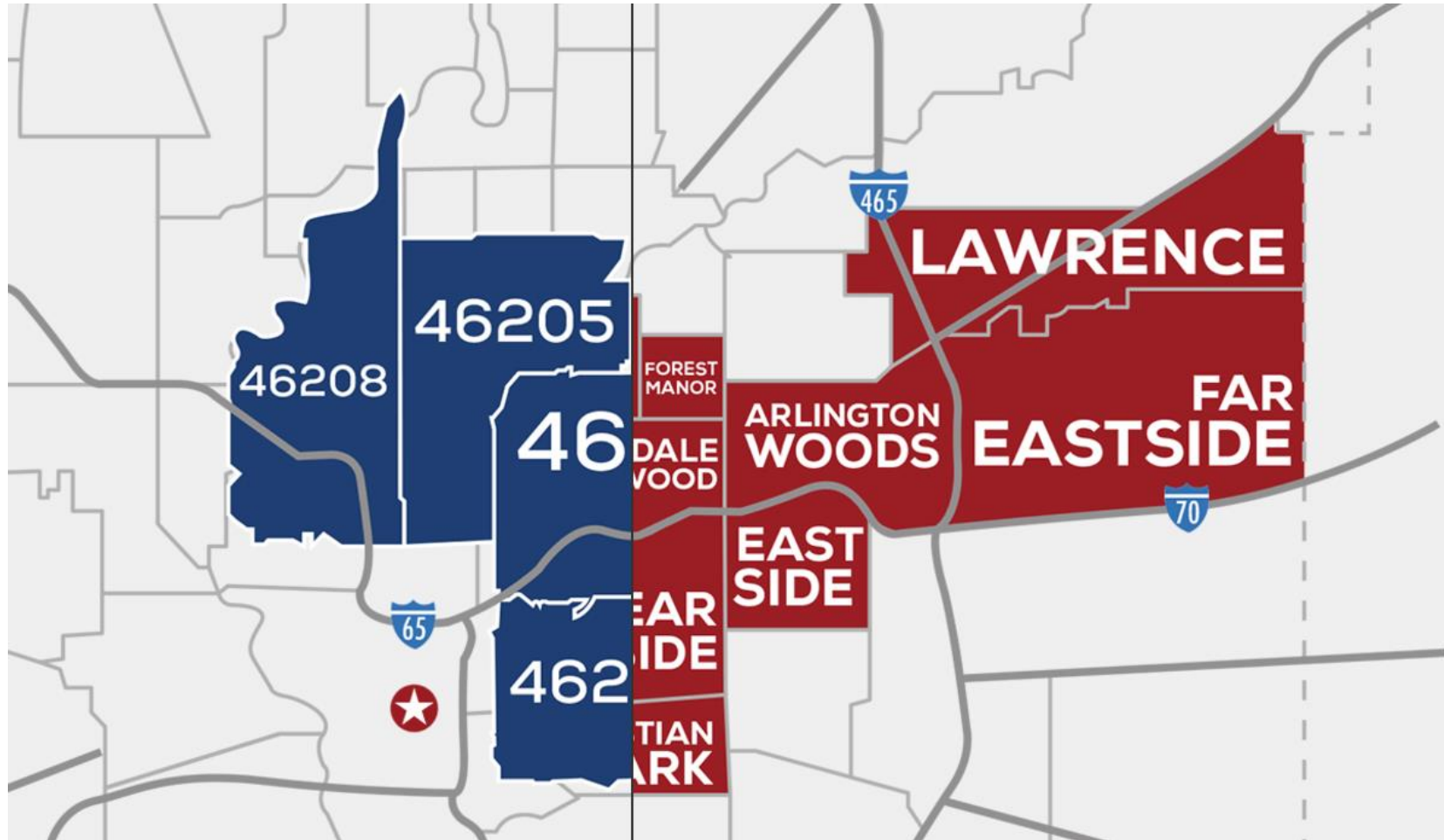




CREATE AN  
EMPLOYER-  
DRIVEN URBAN  
NEIGHBORHOOD  
FRAMEWORK



# High-Priority Neighborhood Clusters



# Purpose of RFP #2017-005

- Contract with CBOs to deliver barrier-busting workforce development activities
- Facilitate transition to career pathways toward self-sufficiency family sustaining wages
- Provide flexible funding that provides access to employment & training services for more residents
- Services to residents in high-need households, in high priority neighborhoods





# Scope of RFP #2017-005

- ★ Grant funding available: \$500,000
- ★ Approximately 5-7 CBOs will be awarded grants
- ★ Single awards will not exceed \$100,000
- ★ Contracts beginning on January 1, 2018 and ending December 31, 2018
- ★ Cost reimbursement contracts



# CDBG & EmployIndy

- ★ Workforce intermediary on behalf of DMD for CDBG employment services awards and implementation
- ★ Deployed over \$3 million since 2011
  - ★ Serving nearly 6000 participants
  - ★ 985 earning credentials
  - ★ 1,580 placements



# CDBG Funded Organizations

- Provide workforce development services
- Provide educational services
- Provide job placement, retention and supportive services
- Partner with other CBOs to offer services not available in-house
- Provide access to WorkOne Indy services





# CDBG Key Performance Indicators & Outcomes

- ★ Enrollment
- ★ Job Readiness Completion
- ★ Enrollment in Education or Training
- ★ Credential Completion
- ★ Placement in Employment
- ★ Increase in Self-Sufficiency
- ★ 30 and 60 Day Retention



# Proposal Requirements & Evaluation

Must Include	Requested Attachments	Evaluation Criteria
Proposal Cover Sheet – One page not included in page total		N/A
Organizational Capability and Qualifications	Organizational chart Resumes of key staff	10 points
Service Delivery Plan	Support documents as needed	50 points
Budget and Budget Narrative	Copy of financial audit Operational budget – Attachment A	15 points



# RFP Timeline

Activity	Deadline
Questions received	Friday, November 10 until 5pm ET
Response to questions posted	Monday, November 13
Proposals due	Friday, November 17 no later than 4pm ET
Bidders Presentations (if needed)	Wednesday, December 6 and Thursday, December 7
Contract negotiation period	Monday, December 4 thru Friday, December 15
Contract start date	January 1, 2018





# Technical Assistance

- ★ Record each question on an individual Post-it, include name and organization
- ★ Additional questions must be submitted in writing and emailed to [sphillips@employindy.org](mailto:sphillips@employindy.org)
- ★ All responses posted at [employindy.org](http://employindy.org)

