

RFP 2023-001
WorkOne Indy Service Provision
Question and Answers

- 1. Can we add exhibits such as graphs or process flows when not noted in the directions? The page limit is challenging as we have lots of data and process flows worth including.**
 - You can add graphs and process flows within the RFP page limit.
- 2. Can you share the current staffing plan?**
 - The current service provider has 8 Career Navigators, 1 Follow-Up Career Navigator, 2 Facilitators, 3 Resource Assistants, 4 Supervisors, 1 QA Manager, 1 Project Director;
- 3. Do you provide licenses such as MS 365 or email accounts for staff? This is a budget inclusion question, mainly.**
 - MS365 and email accounts are provided for staff along with laptops.
- 4. Is there a live recording of the bidder's conference? We only received a PPT.**
 - There is no recording, but no additional information was provided outside of the PPT.
- 5. Is there a list of entities that attended the bid conference since we were unable to log in?**
 - Eckerd and National Able had representation.
- 6. What are current caseload sizes per funding stream?**
 - Caseload is only measured from WIOA total standing. Career Navigators are expected to have caseloads of 50.
- 7. How many of the cases are from each of the five targeted zip codes?**
 - We do not have this data.
- 8. Can you share how PY21 performance is presently on track to the negotiated performance levels?**
 - Please see Attachment A.
- 9. Please share the existing staffing plan.**
 - The current service provider has 8 Career Navigators, 1 Follow-Up Career Navigator, 2 Facilitators, 3 Resource Assistants, 4 Supervisors, 1 QA Manager, 1 Project Director.
- 10. What is the current spend for ITAs, paid work experience, OJT, etc.**
 - Currently, there is no funding for paid work experience or OJTs. There was \$100,000 for WIOA AD training for PY23.
- 11. Staff needs to be hired by May 31 and the transition period begins June 1 and the contract commences on July 1. Is there a budget allocated for the 1-month transition period?**
 - That can be negotiated.
- 12. What are the current caseloads? How many carry-over customers?**

- The expected caseload per career navigator is 50. Follow-up currently is handled by a single Career Navigator with a caseload of up to 400.

13. Does EmployIndy intend to select one provider or more than one provider for this work?

- One provider has typically been selected.

ATTACHMENT A

Quarter 1 PY 2021 (July 2021 - September 2021)																
	Employment 2Q ¹			Employment 4Q ²			Credential Attainment ²			Median Earnings 2Q ¹			Measurable Skill Gain ³			
	Actual	Goal	Met?	Actual	Goal	Met?	Actual	Goal	Met?	Actual	Goal	Met?	Actual	Goal	Met?	
Adult	70.2	80.7	NO	75.5	76.0	NO	55.0	61.2	NO	\$6,748	\$6,592	YES	69.3	48.3	YES	
Dislocated Worker	75.8	75.2	YES	80.8	77.5	YES	73.3	46.5	YES	\$9,840	\$8,065	YES	58.3	41.4	YES	
Youth	83.9	75.5	YES	74.6	72.8	YES	79.0	61.1	YES	\$4,073	\$3,169	YES	58.4	33.7	YES	

1- 10/1/2019-9/30/2020

2- 4/1/2019-3/31/2020

3-10/1/2020-9/30/2021

Quarter 2 PY 2021 (October 2021 - December 2021)																
	Employment 2Q ¹			Employment 4Q ²			Credential Attainment ²			Median Earnings 2Q ¹			Measurable Skill Gain ³			
	Actual	Goal	Met?	Actual	Goal	Met?	Actual	Goal	Met?	Actual	Goal	Met?	Actual	Goal	Met?	
Adult	77.6	80.7	NO	74.9	76.0	NO	70.9	61.2	YES	\$7,203	\$6,592	YES	67.7	48.3	YES	
Dislocated Worker	71.8	75.2	NO	73.0	77.5	NO	81.1	46.5	YES	\$8,263	\$8,065	YES	63.2	41.4	YES	
Youth	80.9	75.5	YES	81.3	72.8	YES	71.1	61.1	YES	\$3,641	\$3,169	YES	57.2	33.7	YES	

1- 1/1/2020-12/31/2020

2- 7/1/2019-6/30/2020

3-1/1/2021-12/31/2021

Quarter 3 PY 2021 (January 2022 - March 2022)																
	Employment 2Q ¹			Employment 4Q ²			Credential Attainment ²			Median Earnings 2Q ¹			Measurable Skill Gain ³			
	Actual	Goal	Met?	Actual	Goal	Met?	Actual	Goal	Met?	Actual	Goal	Met?	Actual	Goal	Met?	
Adult	80.0	80.7	NO	74.3	76.0	NO	28.0	61.2	NO	\$7,935	\$6,592	YES	78.8	48.3	YES	
Dislocated Worker	76.7	75.2	YES	81.6	77.5	YES	61.9	46.5	YES	\$8,834	\$8,065	YES	56.1	41.4	YES	
Youth	86.7	75.5	YES	79.0	72.8	YES	88.0	61.1	YES	\$3,991	\$3,169	YES	36.1	33.7	YES	

1- 4/1/2020-3/31/2021

2- 10/1/2019-9/30/2020

3-4/1/2021-3/31/2022

Quarter 4 PY 2021 (April 2022 - June 2022)																
	Employment 2Q ¹			Employment 4Q ²			Credential Attainment ²			Median Earnings 2Q ¹			Measurable Skill Gain ³			
	Actual	Goal	Met?	Actual	Goal	Met?	Actual	Goal	Met?	Actual	Goal	Met?	Actual	Goal	Met?	
Adult	80.0	80.7	NO	74.6	76.0	NO	53.3	61.2	NO	\$8,859	\$6,592	YES	65.9	48.3	YES	
Dislocated Worker	77.1	75.2	YES	78.0	77.5	YES	72.5	46.5	YES	\$8,245	\$8,065	YES	58.1	41.4	YES	
Youth	82.7	75.5	YES	81.8	72.8	YES	84.3	61.1	YES	\$4,563	\$3,169	YES	76.2	33.7	YES	

1- 7/1/2020-6/30/2021

2- 1/1/2020 - 12/31/2020

3- 7/1/2021-6/30/2022